1. Provided accurate information about promotions, customer programs and products, helping drive high customer retention.
2. Supported efficient and timely replenishment of sales floor merchandise.
3. Used consultative sales approach to understand customer needs and recommend relevant offerings.
4. Offered each customer top-notch, personal service and polite support to boost sales and customer satisfaction.
5. Balanced and organized cash register by handling cash, counting change and storing coupons.
6. Increased customer satisfaction by [Action] and [Action].
7. Improved operational efficiencies while managing customers requests, store inventory, transactions, new purchase orders and pricing needs.
8. Completed setup, breakdown and product preparation for promotional displays and in-store demonstrations.
9. Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behavior.
10. Pursued resolutions to achieve complete customer satisfaction, including tracking down hard-to-find merchandise at diverse locations.
11. Educated customers on promotions to enhance sales.
12. Refunded payments for returned items, processed exchanges and offered store credit to achieve customer satisfaction.
13. Kept [Type] and [Type] areas clean, tidy and professional in appearance to maximize worker efficiency and promote customer engagement.
14. Generated brand awareness and positive product impressions to increase sales.
15. Actively engaged customers to provide general assistance and information on store merchandise.
16. Drove team revenue totals by bringing in over $[Amount] in sales.
17. Opened and closed store independently when needed and prepared nightly bank drop for manager.
18. Inspected merchandise for quality and arranged proper display location on floor.
19. Managed promotional in-store signage and displays and re-stocked merchandise from returns or dressing rooms.
20. Up-sold and cross-sold products effectively, driving sales and increasing revenue.